# Save Money Online Without Killing Yourself. Fake pharmacy websites selling fake medicines. So What!

Michele Neylon



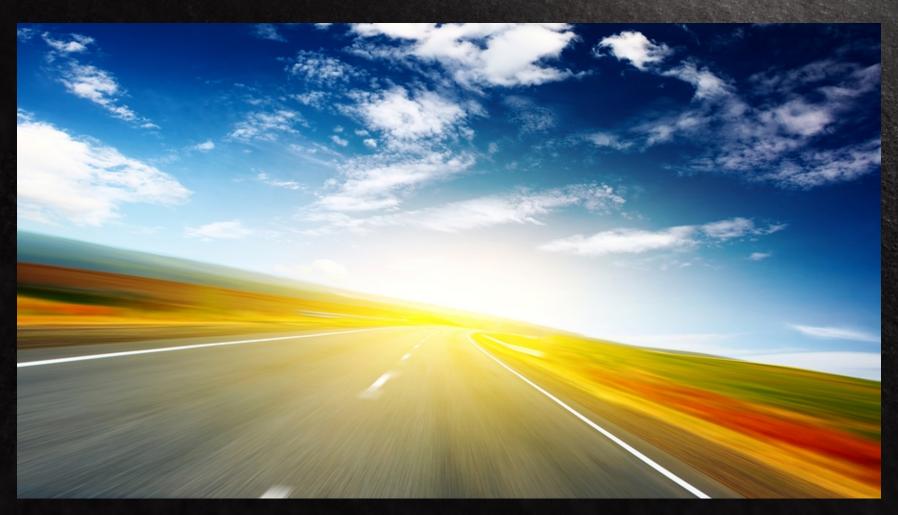
# Who am I?

#### **Michele Neylon**

- Founder / CEO Blacknight
- http://mneylon.tel
- @mneylon
- http://michele.me/blog
- http://www.blacknight.co
- On most other social networks



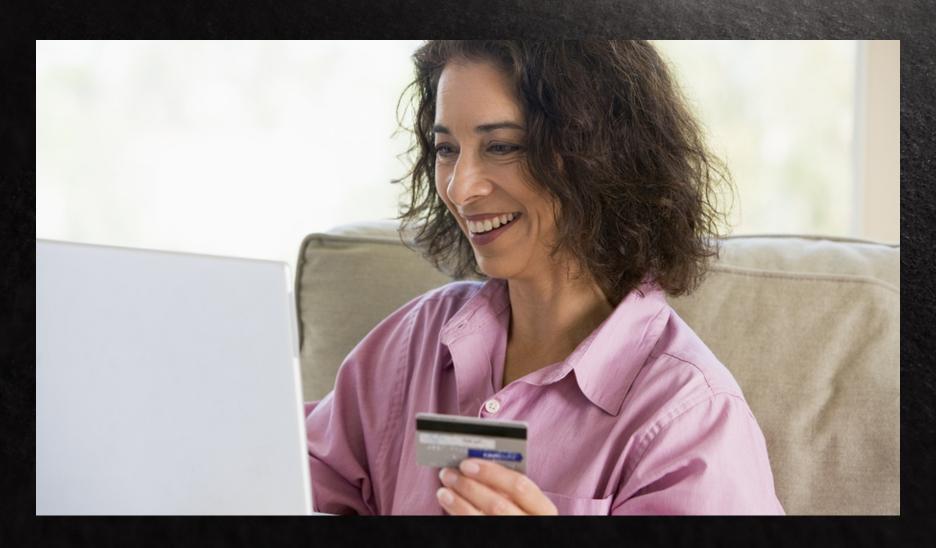
# Welcome to the Information Superhighway



# Feeling Sick? The internet has everything right?



# Go Online – Great Bargain



# Prescription Drugs Bargain Price?



97% of websites offering to sell medicines are illegitimate



#### cheap viagra

Web

Images

More -

Search tools

About 47,600,000 results (0.09 seconds)

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# Online Pharmacies in the EU

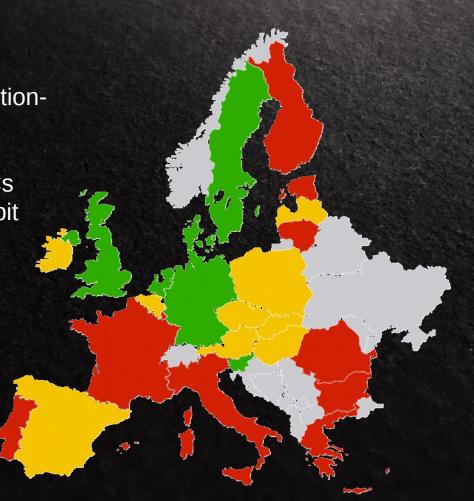
Only some Member States allow online sales of OTC and prescription-only medicines

Others allow online sales of OTCs only, while the majority still prohibit both

Both OTC and prescriptions allowed

**Only OTC allowed** 

No online sales allowed



# Happy Pills!!!





(Rx) medicines sold online that hide their physical address are counterfeit (WHO)

# Who just sold you those drugs?



# Would you give money to a fake doctor?



23% of adult internet customers surveyed have bought a prescription medicine online

# Basically killing yourself



# But how is this happening?



At any one time there are **over**30,000 fake pharmacy websites
accessible by the European
population

# Isn't anyone doing anything?



Seizures of counterfeit medicines increased by 200% at express consignment and mail facilities by 84% since 2007

# But it's a global business run by skilled criminals



# The sites look professional....



- Fake website by the EAASM ran for 9 weeks in Germany
- More than 360,000 hits
- 3rd most popular online pharmacy
- Conservative estimates of orders, €35m sales
- Estimated European sales are €1-3bn rising to €10bn by 2020

# Lets have a hand count?



# Action is needed



A **new initiative** to address the problem of illegal online pharmacies

Inclusive, collaborative, determined

#### Partners of ASOP EU





























The European Mens' Health Forum













#### **Observers of ASOP EU**























Pharmaceutical Group of the European Union Groupement Pharmaceutique de L'Union Européenne





#### Buyers

Raise public awareness & education

#### Internet Stakeholders

Voluntary & collaborative actions to disrupt criminal activity

# Policy & Legislation

External relations with EU Institutions, MEPs, Trade & Professional bodies

### Enter the Internet Stakeholders

- Counterfeiters do not operate door-to-door
- You probably don't have a community counterfeiter
- They need you to find them online
- They need you to pay them online
- They need you to specify a postal address
- So that they can have your fake medicines delivered to you

WE CAN INTERRUPT THIS

# You are not faceless



Over **27 million falsified medici**nes were **seized** at EU
borders in 2011

# You don't get better with fake drugs!



# No Prescription Required?



# Thank You ...

